# Company Profile



## Who we are

We are designers and creators of superior lighting. This is the guiding principle which defines our company and drives our activities.

As designers and creators, we make sure that our products can deliver quality, which is ultimately led by our design and technical knowledge.

For over 30 years we have fused cutting-edge technology with our deep understanding of lighting design to create innovative products.

#### Made in Britain

As an established British manufacturer, we build our products at our factory in Harlow, Essex. With care and attention to the details, we hand make our products to ensure quality and performance.

Every product is made to order and with 98% stockholding we have full capability for rapid production times with order-to-dispatch in as little as 11 days.

# DESIGN. ENLIGHTENED.



## We are global

We have successfully supplied lighting to over 3,000 projects, including The Ivy restaurant London, Chiffley Tower Sydney and the Heydar Aliyev Cultural Centre in Baku, Azerbjan.

We have key partners in over 20 global territories supported from our offices near London and in New York. Through collaborative marketing campaigns and market-specific product design, we support our partners worlwide.

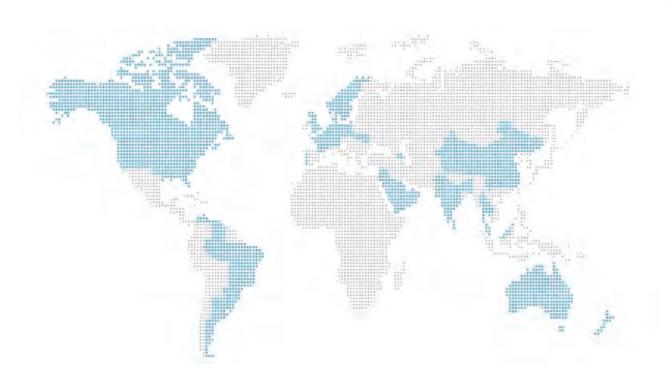
Approximately 50% of our turnover is accounted for through export, with the rest from UK sales.

#### **Customer Support**

Time zones mean nothing at Lumino with our partners having 24hr a day access to quotations, product support and order status updates.

Lumino products are assembled at our production facility near London and we offer a five year extended warranty on selected products.

We take pride in our aftersales support, maintaining exceptional relationships with key specifiers and contractors.





## We are accredited

ISO 9001 accredited since 2010, our workflow is highly structured and professional. With continuous training we can ensure our team is always ready to support customers.

Our state-of-the-art production facilites are regularly inspected including quarterly checks by the Underwriters Laboratory (UL). We have a highly skilled production team working in an ESD protected, temperature controlled environment.

In-house testing equipment enables us to conduct Ingress Protection (IP) testing and full TM-30 photometric measurements.

#### Certification

We work with independant test houses such as LUX-TSI, Nemko, Intertek and Met Labs to have our products tested and verified to worlwide region-specific standards.







## Our technology

Working with input from lighting designers and engineers, we have developed our product portfolio to meet the demanding technical requirements of today's lighting specification market.

After two years of research, development and testing, Lumino ColorCORE® technology has arrived to deliver warm whites in our highest ever colour rendering tested to TM-30.

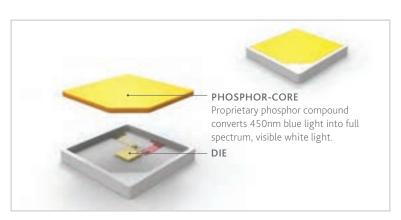
ColorCORE® is Lumino's proprietary phosphor-core technology that converts single frequency 450nm blue light into full spectrum, visible white light with strong rendering across the whole colour spectrum.

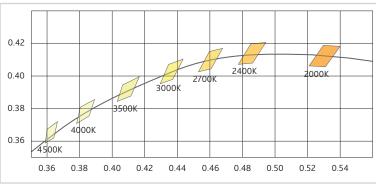
#### Warm white performace

With a long history of lighting luxury residential developments and hotels, we know how to tune our LED technology to provide the right light for living spaces.

All our products can be specificied in correlated colour temperature (CCT) from 2000K 'candlelight warm white' to 4500K 'daylight horizon white' while maintaining high lument output and efficacy.







## Clients

We supply lighting to some of the most prestigious architectural projects around the world. From the Corinthia Hotel in London to the Heydar Aliyev Cultural Centre in Azerbaijan, our lighting is the first choice of discerning specifiers.

Lumino offer, what I believe, to be the most well designed, manufactured and quality products on the market that show consideration to both end use and installation. Their locus and understanding of LED technology ensures a consistent product lit for purpose. With enthusiasm and ambition, they offer the best support and service I have encountered in the 7 years in the industry. All of this whilst appreciating that every project has a budget that needs to be managed whilst still getting the very best possible finish. I can not speak highly enough of the experience and service you get when partnering with Lumino.

Adam Charman, The Light Show

Over 30 years, we have built strong relationships with the world's leading lighting designers and architects.

We have developed new products and custom-made variants specifically to meet the requirements of internationally renowned lighting design practices such as Spiers & Major, The Light Show, MBLD, Arup, Electrolight and dpa lighting.









































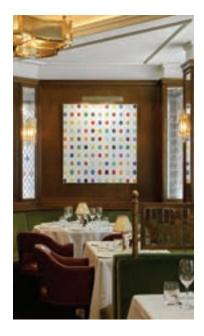


## The Ivy

Ambient lighting is provided by Lumino's Vector V10S cove lighting profile using our new High CRI LEDs in Candlelight Warm White 2000K

Design by Martin Brudnizki Design Studio and Maurice Brill Lighting Design.

## Restaurant, London UK





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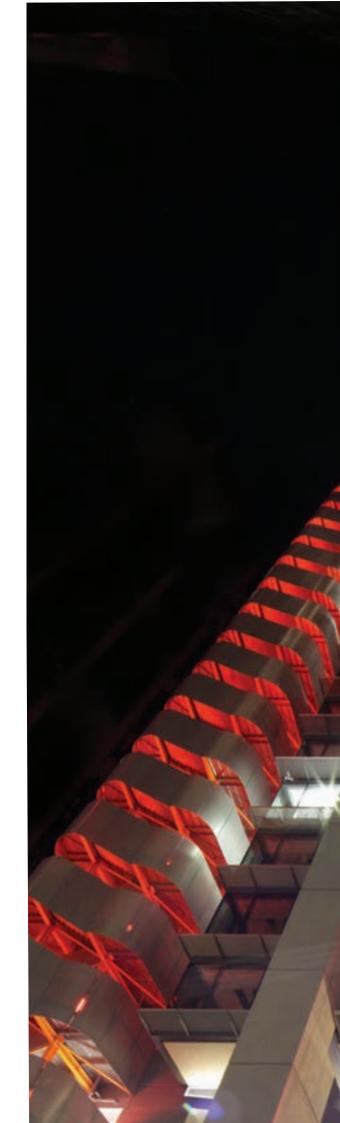
# 8 Chifley

Vector V12S in IP67 specification was chosen to uplight levels including the 34th floor gardens of this energy efficient, award winning building

Design by Arup.

## Sydney Australia





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## **Boulevard Hotel**

ColorCORE warm white 2000K is used throughout this luxury hotel in Baku. Vector V10S is specified in concealed coving to create a warm inviting glow of indirect light, highlighting the textured plasterwork.

Design by MBLD.

## Baku, Azerbaijan





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